

# Altus Instrumental Music Department

Dear Parents,

Welcome to the band! Your child is embarking upon a new adventure and experience in the exciting field of music. Band teaches students self-confidence, mental and physical discipline while at the same time making it possible for the student to develop his self-expression through playing music. Independent tests have proven that students involved in instrumental music also benefit from a variety of other factors, including increased higher-level thinking skills and improved coordination and organizational skills.

Your son or daughter will need an instrument for band class and it is important that everyone start on a quality instrument. For your convenience, representatives from **Midwest Music Company** will be at the **Altus Intermediate School Cafeteria** on **Thursday, August 25, from 3:00 until 6:00 PM** with all the recommended school approved instruments necessary for students. The instruments may be "rented" on a rental-purchase plan (rent to own) through this company. This plan makes it possible for you to give your child a chance to enter the band program without a large cash outlay and no commitment to buy. Also, the rent applies toward the purchase of the instrument if you make the last payment, so that if you decide to keep the instrument, you have lost nothing. We will be on hand to answer any questions that you might have at that time.

## **TO CLEAR UP ANY QUESTIONS, PLEASE READ THE FOLLOWING:**

1. Parents and students do not need to stay for the entire time. Simply come and go. The music company will be there for that time to help make it more convenient for those who work.
2. It should take only about 25-30 minutes to complete the rental contract (to be filled out and signed that day) You may terminate the contract at any time, without an obligation to buy, although the rent will apply toward the purchase price if you continue the rental process to the end of the contract.
3. On the meeting date, the down payment (the first monthly payment) is due. (listed below) Please make checks payable to **Midwest Music**. (811 E. Main St, Weatherford, OK 73096)
4. Maintenance insurance (optional) is an additional \$5.00 per month if desired.
5. The amount due on the meeting night (First monthly payment) is listed below):

<b><u>INSTRUMENT</u></b>	<b><u>PAY DOWN</u></b>
FLUTE	\$30.00
CLARINET	\$30.00
TRUMPET	\$30.00
TROMBONE	\$30.00
PERCUSSION	\$30.00

The first monthly rental payment listed above is due on that day. After the first payment, the remaining monthly payments will be determined according to the sale price of the instrument. For your convenience, we offer 4 rental-purchase payment options:

- (1) 12 month-No Finance Charges
- (2) 18 months
- (3) 24 months

There is also a 25% discount for cash purchase of a new instrument (20% on drum and Xylophone kits) and a 10% discount for cash purchase of a rental return or used instrument if you prefer to purchase the instrument on the day of the rental.

If there are any questions concerning the band, please feel free to call me. We look forward to seeing you on **Thursday, August 25, from 3:00 until 6:00 PM!**

Sincerely,

Randy Hurst,  
Owner  
(580) 772-2237